


# NCMA

## Membership

**Value** at **Every Level**  
of **Your Career!**





With over 22,000 members, the **National Contract Management Association (NCMA)** prides itself on being the premier resource for the contract management community.

## Resources Geared Toward Your Success

NCMA connects you to a world of resources that deliver results and help you succeed now and in the future. Joining NCMA is a good decision at any stage of your career.

### *Contract Management Magazine*

Our highest-rated member benefit, this award-winning monthly publication features educational articles, case studies, and interviews with experts in the field and keeps you up to date on the latest trends and issues.

### ✓ **Your Membership**

**Advantage:** Your investment entitles you to an instant library—the print edition, access to the digital version, and archived articles dating back to 1977.

**“I save every copy of the magazine and often refer to past issues for insight on challenges I encounter.”**

—9-year NCMA Member

## NCMA Certifications

The NCMA certification program is designed to elevate professional standards, enhance individual performance, and designate those who demonstrate knowledge essential to the practice of contract management.

- Certified Professional Contracts Manager (CPCM)
- Certified Federal Contracts Manager (CFCM)
- Certified Commercial Contracts Manager (CCCM)
- Industry Certification in Contract Management–Defense (ICCM–D)
- Industry Certification in Contract Management–Federal (ICCM–F)

✓ **Your Membership Advantage:** Would you like to add thousands to your salary? NCMA's certifications have been proven to do just that! Plus, your membership entitles you to significant savings on the associated program fees.

"I am studying for my certification now. Just telling people that I'm working toward my NCMA certification impresses them. You can't put a price on having that level of accomplishment!"

–5-year NCMA Member  
(CPCM-eligible)

## Journal of Contract Management

Discover in-depth, scholarly articles on theory and practice through our annual research-based publication.

✓ **Your Membership Advantage:** Members receive complimentary access to this publication devoted to research and improvement of the contract management field. It's considered a top member resource because of its proven best practices and value-added topic areas.

"I joined NCMA for access to best practices in the profession, and the articles in the journal have been valuable to me."

–4-year NCMA Member

## Annual Educational Events

Thousands of contracting professionals from government, industry, and academia of all experience levels attend NCMA's educational events each year to learn, share, and connect with their fellow contract management professionals.

✓ **Your Membership Advantage:** Not only do you save on your registration, but only members can volunteer (and receive complimentary registration), participate in focus groups, and attend member-exclusive networking events.

"Your events amaze me! I've been in the field for 23 years and your conferences always provide substantial takeaways for a veteran like myself."

–22-year NCMA Member

### **Contract Management News (CM News)**

This essential newsletter, emailed to members twice a month, contains the latest news, legislative updates, featured articles from *Contract Management* magazine, information about upcoming educational programs, recommended reading, and more.

“The e-newsletter keeps me up to date! I love impressing my boss by telling *her* what is going on in the contract management profession, rather than learning from her all the time!”

–2-year NCMA Member

#### **✓ Your Membership Advantage:**

This flagship e-newsletter is delivered straight to your inbox, so that you don't have to search for late-breaking information—we bring it to you!

### **Chapter Affiliation**

With 115 NCMA chapters worldwide, chapters have proven to be a valuable medium for local networking and education. NCMA also offers a virtual chapter, which offers unique chapter events and social meet-ups.

“Access to actual people who do what I do, and understand my challenges and successes are priceless. I really value the relationships I made as a volunteer with my chapter.”

–15-year NCMA Member and  
NCMA Chapter Leader

#### **✓ Your Membership Advantage:**

Access to your local network of contracting professionals and companies through your chapter is provided to you at no additional charge. Networking remains an essential member benefit.



## Salary Survey

Know your worth! This comprehensive annual survey reports salary statistics based on age and gender, certifications held, education level, experience, employer industry, organization size, position level, job title, and location.

- ✓ **Your Membership Advantage:** You receive free unlimited access to previous year's reports and save more than 75% off the nonmember price for the current year's report.

"The biggest value it provides is the confidence to negotiate my salary next year. I bet I'll be able to ask for another \$5,000. This alone makes my membership with every penny!"

—7-year NCMA Member

## Webinars

Affordable and convenient, these live web-based seminars deliver information relevant to your professional success. Team environment or solo, office or home—the choice is yours. Recorded webinars are also available.

- ✓ **Your Membership Advantage:** NCMA members receive complimentary access to 2 predetermined webinars every year.

"My company had to cut our training budget in half, but your webinars ensure that my whole department remains up to speed. Thank you for offering affordable, quality training."

—20-year NCMA Member

## National Educational Seminars

These one-day seminars provide in-depth information on the latest issues and trends in contract management. Designed to fit your busy schedule, these concentrated training seminars are offered in a variety of locations with a minimum travel commitment for you.

- ✓ **Your Membership Advantage:** These seminars are highly affordable and the cost of the seminar's textbook and workbook are already included in the price of your discounted registration.

"Fairly new to contracting and eager to master my field, I chose to attend your seminar based on my mentor's recommendation. I am amazed at what I learned in just one day! I am confident in my knowledge on everything related to this seminar."

—2-year NCMA Member





## Who are NCMA's 22,000 Members?

NCMA's membership is representative of small businesses, government contractors, government agencies, Fortune 500 companies, and the commercial industry.

Our members aren't only contract specialists and managers, they are inclusive of everyone that plays a role in the contract management life cycle, no matter the capacity—business owners, acquisition and procurement professionals, lawyers, support teams, contractors, finance—any and everyone seeking tools to increase their effectiveness.

## Advice for Gaining Employer Support for Your NCMA Membership

If your employer understands the significance of your NCMA membership, then chances are they will defray the cost of your membership. After all, NCMA membership not only benefits you, it also benefits your organization.

### Build Your Case.

Use the tools below to help convey the value of NCMA membership to your employer.

Membership Video:

**[www.ncmahq.org/mbrvideo1](http://www.ncmahq.org/mbrvideo1)**

Membership Value Presentation:

**[www.ncmahq.org/mbrvalue1](http://www.ncmahq.org/mbrvalue1)**





## The Contract Management Code of Ethics

The Contract Management Code of Ethics is intended to serve as a guide to the everyday professional conduct of contract managers. In recognition of the trust placed in us by our organizations, and of a personal obligation to our profession and its members, we commit ourselves to the highest ethical and professional conduct. The full Contract Management Code of Ethics can be found at [www.ncmahq.org/ethics](http://www.ncmahq.org/ethics).



“ NCMA has provided tremendous value for me over the years. The chapter connections are great and the networking has been extremely valuable to me. Because of NCMA, I have a job I love. ”



# Membership Application



Join online at **www.ncmahq.org** and pay with your credit card.  
Or, fill out and return the completed registration form and payment to:

NCMA, PO Box 758747, Baltimore, MD 21275-8747

Or, fax your completed form to 703/448-0939; or call toll-free 800/344-8096.  
Make checks payable to NCMA.

Join NCMA Today and Receive

- 12 months of *Contract Management* magazine,
- CMNews and legislative updates,
- Chapter affiliation and local networking opportunities,
- *Journal of Contract Management* (digital),
- Access to the Contract Management Resource Directory,
- NCMA's Annual Review of Government Contracting, and
- Discounts on NCMA events, certification, and products.

Please list both home and business addresses and indicate your mailing preference:

☐ Home ☐ Business

## Home Address

☐ Mr. ☐ Mrs. ☐ Ms. ☐ Other \_\_\_\_\_

NAME

UNIVERSITY (IF APPLICABLE)

ADDRESS

APT#

CITY/STATE

ZIP

TELEPHONE

E-MAIL

## Business Address

ORGANIZATION

TITLE

ADDRESS

MAIL STOP/ROOM NUMBER/ETC.

CITY/STATE

ZIP

TELEPHONE

FAX

E-MAIL

WEB SITE

## Chapter/Sponsorship Information (optional)

CHAPTER PREFERENCE

SPONSOR NAME/NUMBER

## Membership Type

☐ New Member/One-Year—\$175

☐ New Member/Two-Year—\$310

☐ New Member/Three-Year—\$430

(Includes \$25 initiation fee.)

☐ Member Pro Vita—\$1250

☐ Renewal Member/One-Year—\$150

☐ Renewal Member/Two-Year—\$285

☐ Renewal Member/Three-Year—\$405

☐ Student Member/One-Year—\$35

This membership is for those individuals who are full-time students in an accredited, degree-granting institution, and do not hold full-time employment in contract management or related field.

☐ New Professional Member/One-Year—\$110

Includes one-time \$25 initiation fee. This membership is for those individuals who are 33 or younger on the date of their join or renewal date. New Professionals must list date of birth:\_\_\_\_\_.

☐ Renewal New Professional Member/One-Year—\$85

New Professionals must list date of birth:\_\_\_\_\_.

☐ Retired Member/One-Year—\$65

Individuals who are neither employed nor self-employed, and are current members of NCMA.

## Payment Method

Check enclosed for \$\_\_\_\_\_

Charge my credit card for:

☐ American Express ☐ Discover

☐ Mastercard ☐ VISA

ACCOUNT #

EXP. DATE

SIGNATURE

NAME ON CARD

PROMOTION CODE (optional)

